



December 27, 2023

Mayor Chuck Fewell  
Board of Public Works and Safety  
10 South State Street  
Greenfield, IN 46140

Re: Wastewater Utility Camera Network System Request

Mayor and Board Members,

The camera system for the new wastewater treatment plant was not included in the design of the new facility since we were planning on doing this through our IT department. After working through the initial layout of the facility with our IT department, we decided it would be better if we had our engineer assist in designing the system to make sure that we have the correct equipment and that we are placing the cameras in the best location. Commonwealth Engineers, Inc. referred us to Cottage Watchman, who they had worked with on other projects with great success, to assist with the design. Once we had the design laid out, we requested a proposal from Cottage Watchman for their equipment and software for comparison with what is currently being used throughout the City. We also requested a quote from Cottage Watchman for the installation, setup, and programming of the cameras due to the overall number of cameras required to cover the facility.

After reviewing their quotes with the IT Director and sitting through a demo of their software, we decided that their equipment and software would be the best choice for what we need. The cameras are less expensive and the software only has an initial purchase with no annual renewals. The IT department has also determined that moving the rest of the City cameras to this new software platform as current licenses expire will reduce the overall operating cost for the City camera network after a few years.

The total cost for the cameras, software, and accessories is \$57,923.50 and the total cost for the installation, setup, and programming is \$52,500.00. At this time, I am requesting the Board's approval for the equipment quote from Cottage Watchman in the amount of \$57,923.50 and the labor quote for \$52,500.00. A copy of both proposals has been included for your review. Please let me know if you have any questions or if any other information is needed at this time.

Best Regards,

A handwritten signature in blue ink, appearing to read "Nicholas Dezelan".

Nicholas Dezelan, CHMM, ASP  
Wastewater Utility Manager

**Wastewater Utility**  
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